# A Level

**Progression to next stage of learning**
A Level Business Studies AQA

**REVISION AND EXAM PRACTICE**

**Exams**
Paper 1 & 2 AQA
GCSE

**Key Knowledge**
Income Statement and Statement of Financial Position

**Key Knowledge**
Break-even and ARR

**Key Knowledge**
Cash Flow

**Key Knowledge**
Sources of finance

**GCSE TOPIC 6**
Finance

**MOCKS**

**Key Knowledge**
Marketing mix
- Price
- Product
- Place
- promotion

**Key Knowledge**
Primary and secondary market research

**GCSE TOPIC 5**
Marketing

**Key Knowledge**
Customer service

**Key Knowledge**
Quality control & TQM

**Key Knowledge**
Understanding customer needs market segmentation

**Key Knowledge**
Job, flow and lean methods of production

**GCSE TOPIC 3**
Business Operations

**PAPER 1**
Key focus topics 1,2 & 4

**Key Knowledge**
Procurement and logistics

## Year 11

**Key Knowledge**
Induction, on the job, and off the job training

**Key Knowledge**
Financial and non-financial methods of motivation

**Key Knowledge**
Organisational structures

**GCSE TOPIC 4**
Human Resources

**Key Knowledge**
Legislation and the competitive environment

**Key Knowledge**
Recruitment and selection

**GCSE TOPIC 2**
Influences on Businesses

**Key Knowledge**
The economy and globalisation

**Key Knowledge**
Business planning and methods of expansion

**Key Knowledge**
Technology, ethics and environment

**Key Knowledge**
Purpose of business, ownership structures, aims and objectives

**Key Knowledge**
Stakeholders and location

**GCSE TOPIC 1**
Business in the real world

## Year 10

# Routes to Remarkable

BUSINESS STUDIES